

Bidder Questions – SORMAS-2024-005

Last Update: April 16th, 2024

New questions and answers are marked in **Magenta**.

How is the scaling of the number of EoR planned over the course of the four year contract?

This is hard to quantify at this point as the requirement for EoR is dependent on available grants and project runtimes. For now, please assume that the number of EoR will develop as follows:

2024: 3
2025: 4
2026: 6
2027: 6

With how many EoRs are you planning to start in May 2024?

According to the current project situation, we are planning to start with three EoR in 2024. They will transition from freelance consulting contracts to EoR contracts, from June 2024 to November 2024. The exact timing is depending on the date when their freelance consulting contracts run out. They are based in: Ghana, Nigeria and France

Are you currently offering special benefits for your employees? I.e. special health insurance, equity, etc.?

We are currently not offering any special benefits for our employees. If your EoR solution is able to handle such benefits, please describe them in your documents.

The question about scaling only lists the plan until 2027. Will the service no longer be needed after 2027?

The current procurement process only list the plan until 2027 as the contract in question will run for four years. After this time an EoR service will still be needed but we will have to renew the contract through another open tender to be in line with the official procurement guidelines of our project partners which is scheduled to start in the beginning of 2027.

Are you expecting the price for the service to not change during the runtime of the contract?

The price for the service can change over the years, but it in this case it needs to be clearly outlined in the offer how the price will change over the course of the contract to allow a comparison with other offers. We are however expecting the agreed price included in the offer to not change after the contract has been awarded.